MICHAEL E. PARKER, INC.

Letter of Recommendation

sartorius stedim biotech

Sartorius Stedim SUS Inc. • Concord, CA 94520

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April 14, 2010

Re: Letter of Recommendation

Dear Mr. Parker:

On behalf of the entire Sartorius Stedim team, thank you for the excellent "Introduction to Lean Fundamentals" workshops you held. The overwhelming feedback from the team was that it was the best training they ever had; both educational and fun at the same time. Your dynamic speaking style and the interactive activities really made a lasting impression on the team.

As you know, our goal is to improve our plant productivity and efficiency by implementing Lean in our manufacturing and administrative operations. However, our challenge was that the majority of our team had never been exposed to Lean. So it was very important for us to choose a partner who would understand our situation and help the team see the benefits of committing to these improvement efforts. I appreciate you taking the time to visit our facility and meet with my project team before the training sessions. This allowed you to not only tailor the training material and activities to our specific needs but also give valuable ideas about the project based on your Lean implementation experience.

Your Lean expertise and friendly team makes VCMI a great resource for any company looking to implement Lean. We look forward to working with you more as we continue on our Lean journey.

Thanks again,

Scott Bradley
Director of Supply Chain